



PRODUCT UPDATE

TO: All Rep Agencies

BULLETIN NO: 03-18

FROM: Brian Clark

DATE: March 23, 2018

SUBJECT: Haws now offering Stem Shield™ - Your Industrial Valve Safeguard

Haws is proud to announce the product acquisition of [Stem Shield™](#) - Your Industrial Valve Safeguard. *Stem Shield* provides ideal protection for stem threads on stem and yoke gate valves. It is a simple and cost-effective safeguard for workers who could come into contact with exposed industrial valve stems, potentially causing injury or infection.

FEATURES:

- Chemically-resistant, waterproof, soft-cell rubber foam enclosed PVC pipe
- Lightweight, durable material withstands extreme temperatures and a broad range of elements
- Highly-visible yellow casing for easy detection
- Stainless steel cable to lock Shield in place without inhibiting operation of valve
- Quick and easy installation
- 5 standard size options that fit 95% of all industrial stems
- Customization options through Haws® Specials Program: length, diameter, color, and logo

PROTECTION:

1. SAFETY- PROTECTION AGAINST INJURY AND INFECTION
Stem Shield protects workers from accidentally cutting, gouging, impaling or otherwise injuring themselves due to exposed stems. The dangers of infection resulting from exposed rusty piping can be prevented by simply covering the piping.
2. MAINTENANCE EASE- STEM PROTECTION AND LUBRICATION
Protects stem threading from degradation or damage due to a broad range of elements or incidental contact with machinery or tools. *Stem Shield* reduces the need for frequent lubrication by 50%.

RESOURCES: (available on [Private New Product Rep Resources Page](#)):

- Stem Shield Product Flyer (PDF only)
- Product Pages and Spec Sheets
- Sales Presentation PowerPoint Slides
- Stem Shield Price Sheet (PDF only)
- Distributor Website Listing Spreadsheet

PRICING:

MODEL	DESCRIPTION	2018 LIST PRICE (USD)
9105S	5" (12.7cm) Stem Shield	\$20.95
9106S	7" (17.8cm) Stem Shield	\$22.95
9107S	9" (22.9cm) Stem Shield	\$24.95
9108S	12" (30.5cm) Stem Shield	\$26.95
9109S	18" (45.7cm) Stem Shield	\$30.95

Samples will be sent out in the coming weeks. If you have any questions, please do not hesitate to contact customer service at 1-888-640-4297. Thank you for your continued support of Haws products!